## Portrait Price List

| Group | Item No | Item Description | Price | Cost | Difference | Gross Margin |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Proofs | cproofp | Color Proof | \$10.00 | \$2.50 | \$7.50 | 75.00\% |
| Portrait Fees | color | Color session | \$85.00 | \$2.95 | \$82.05 | 96.53\% |
| Portrait Fees | bw | Black and white session | \$120.00 | \$4.95 | \$115.05 | 95.88\% |
| Proofs | bwproofp | Black and White proof | \$20.00 | \$0.00 | \$20.00 | 100.00\% |
| Portrait Fees | cbw | Color, black and white session | \$190.00 | \$190.00 | \$0.00 | 0.00\% |
| Portrait Fees | DigColorSpeci | Digital Color Session Special (\$100 min. | \$25.00 | \$100.00 | -\$75.00 | -300.00\% |
| Portrait Fees | Location | Portrait location fee | \$85.00 | \$50.00 | \$35.00 | 41.18\% |
| Portrait Fees | Resch | Rescheduling Fee | \$25.00 | \$0.00 | \$25.00 | 100.00\% |
| Billfolds | cbf8p | Color Billfolds set of 8 | \$20.00 | \$3.13 | \$16.87 | 84.35\% |
| Billfolds | cbf16p | Color Billfolds set of 16 | \$35.00 | \$6.35 | \$28.65 | 81.86\% |
| Billfolds | cbf24p | Color Billfolds set of 24 | \$47.00 | \$9.39 | \$37.61 | 80.02\% |
| Billfolds | cbf48p | color Billfolds set of 48 | \$82.00 | \$18.78 | \$63.22 | 77.10\% |
| Billfolds | cbf96p | Color Billfolds set of 96 | \$145.00 | \$37.56 | \$107.44 | 74.10\% |
| color prints | c45p | $4 \times 5$ color print | \$14.00 | \$1.50 | \$12.50 | 89.29\% |
| color prints | c55p | $5 \times 5$ color print | \$17.00 | \$0.00 | \$17.00 | 100.00\% |
| color prints | c57p | $5 \times 7$ color print | \$21.00 | \$1.98 | \$19.02 | 90.57\% |
| color prints | c88p | $8 \times 8$ color print | \$30.00 | \$2.75 | \$27.25 | 90.83\% |
| color prints | c810p | $8 \times 10$ color print | \$30.00 | \$3.23 | \$26.77 | 89.23\% |
| color prints | c1010p | $10 \times 10$ color print | \$50.00 | \$8.00 | \$42.00 | 84.00\% |
| color prints | c1114p | $11 \times 14$ color print | \$95.00 | \$9.58 | \$85.42 | 89.92\% |
| color prints | c1616p | 16x16 Color Print | \$150.00 | \$24.84 | \$125.16 | 83.44\% |
| color prints | c1620p | 16x20 color print | \$150.00 | \$22.74 | \$127.26 | 84.84\% |
| color prints | c2020p | $20 \times 20$ Color Print | \$225.00 | \$41.56 | \$183.44 | 81.53\% |
| color prints | c2024p | 20x24 color print | \$225.00 | \$41.56 | \$183.44 | 81.53\% |
| color prints | c2424p | $24 \times 24$ color print | \$375.00 | \$64.08 | \$310.92 | 82.91\% |
| color prints | c2430p | $24 \times 30$ color print | \$375.00 | \$64.08 | \$310.92 | 82.91\% |
| color prints | c3030p | $30 \times 30$ color print | \$490.00 | \$98.07 | \$391.93 | 79.99\% |
| color prints | c3040p | $30 \times 40$ color print | \$490.00 | \$98.07 | \$391.93 | 79.99\% |
| Digital Prints | 19 | 4-Wallets | \$7.50 | \$2.00 | \$5.50 | 73.33\% |
| Digital Prints | 23 | $4 \times 5$ | \$10.50 | \$1.50 | - \$9.00 | 85.71\% |
| Digital Prints | 57 | 5X7 | \$8.50 | \$1.85 | \$6.65 | 78.24\% |
| Digital Prints | 80 | 8X10 | \$22.00 | \$2.95 | \$19.05 | 86.59\% |
| Artist Canvas Prints | cac1620p | 16x20 Color Artist Canvas Print | \$310.00 | \$101.16 | \$208.84 | 67.37\% |
| Artist Canvas Prints | cac2024p | $20 \times 24$ Color Artist Canvas Print | \$395.00 | \$147.99 | \$247.01 | 62.53\% |
| Artist Canvas Prints | cac2430p | 24×30 Color Artist Canvas Print | \$630.00 | \$229.39 | \$400.61 | 63.59\% |
| Artist Canvas Prints | cac3040p | 30x40 Color Artist Canvis Print | \$895.00 | \$310.69 | \$584.31 | 65.29\% |
| Albums | AL810p | Art Leather 8x10 coverset | \$140.00 | \$58.05 | \$81.95 | 58.54\% |
| Albums | ALpagep | Art Leather page/2mats | \$18.00 | \$5.36 | \$12.64 | 70.22\% |

